

DOI: <https://doi.org/10.57125/FEL.2026.03.25.05>

How to cite: Vemic, M. (2026). Recalibrating the gravity model in international trade: Innovation and institutional effects in the Serbia–Israel–Germany trilateral corridor. *Futurity Economics&Law*, 6(1), 78–109. <https://doi.org/10.57125/FEL.2026.03.25.05>

Recalibrating the Gravity Model in International Trade: Innovation and Institutional Effects in the Serbia–Israel–Germany Trilateral Corridor

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Received: December 4, 2025 | **Accepted:** March 3, 2026 | **Available online:** March 25, 2026

Abstract: International trade theory increasingly requires extensions that account for innovation capacity and institutional alignment, yet empirical applications of the gravity model to small-sample trilateral corridors involving an EU candidate, an EU core economy, and an associated non-EU innovation hub remain scarce. This study addresses that gap by testing and recalibrating the gravity equation through a trilateral analysis of Serbia, Germany, and Israel. The aim is to assess whether innovation complementarity and institutional proximity can be operationalised as measurable extensions of classical gravity parameters, and how Chinese outbound FDI behaves as an exogenous robustness check. The analysis draws on GDP and bilateral trade data for 2024, Global Innovation Index metrics (2015–2024), and longitudinal Chinese FDI flows (2005–2025), combining descriptive correlation analysis, Poisson Pseudo-Maximum Likelihood estimation, and Fisher's exact test on the trilateral dyadic matrix. Empirical recalibration yields elasticities of $\beta_1 = 0.96$, $\beta_2 = 1.58$, and $\beta_3 = -0.40$ for trade-based estimation, deviating from the classical values (1, 1, -2) and from meta-analytical benchmarks. Innovation-weighted extensions produce $\beta_1 = 0.89$, $\beta_2 = 1.12$, and $\beta_3 = -1.85$, capturing knowledge-based trade dynamics. The Germany–Israel corridor records \$8.67 billion in bilateral trade despite a 2,900 km separation, with the highest innovation-weighted bilateral coefficient (0.00687–0.00722), driven by technological and institutional convergence. Chinese FDI confirms the model in Germany (\$54.89B, low innovation distance ≈ 9.2), partially supports it in Israel (\$15.64B, moderate distance ≈ 16.7), and challenges it in Serbia (\$19.51B, high distance ≈ 28.3), where strategic infrastructure flows override innovation-led expectations. To the author's knowledge, this is the first longitudinal trilateral gravity analysis of this corridor benchmarked against Chinese FDI. The proof-of-

concept demonstrates the enduring relevance of the gravity model when augmented with innovation and institutional dimensions, while limited sample size constrains statistical generalisation. Practical implications include policy guidance for EU candidate economies leveraging institutional alignment, and a framework for screening innovation-distance in bilateral investment. Future research directions include expanded dyadic sampling, sectoral granularity, geopolitical differentiation, and testable hypotheses formulated for the V4 region.

Keywords: bilateral elasticity, economic mass, GDP, gravity, innovation complementarity, institutional proximity, sectoral convergence, trade intensity.

Introduction

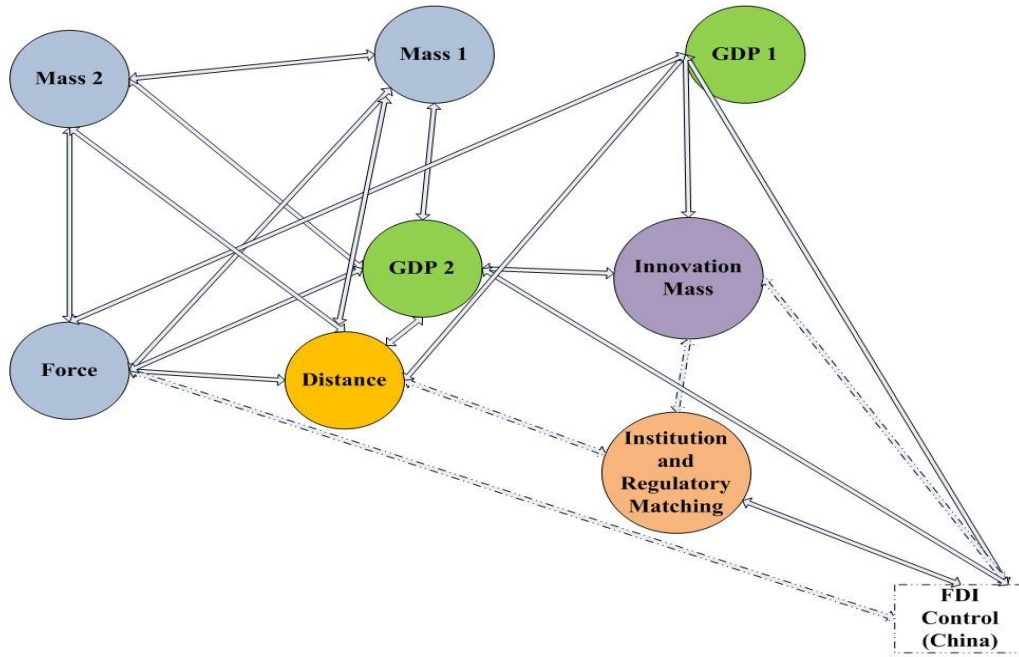
Whether in capturing segments of physical reality or, analogously, in deriving a gravity equation for international trade grounded in Newton's formulation of physical gravitation, the determining condition is the perceived need to mathematically formalise the dependence of each modelling step on its predecessor. Just as each physical process is shaped by its proximity to a local gravitational field through a dynamised mapping that evolves with physical parameters, each economic process is governed by its proximity to localised trade attraction, with the mapping adjusting dynamically to innovation-weighted economic mass and institutional distance. This framework is further generalised through the dimensionality principle and an additional analytical dimension that encapsulates asymmetries, innovation differentials, or institutional variation.

The author's approach can be formulated and demonstrated mathematically, in the general case, in the following way: Let A and B be non-empty sets, and let $x_1, x_2 \in A$ and $y_1, y_2 \in B$ be arbitrary elements. Observation of ordered pairs $(x_1, y_1) \in A \times B$ $(x_2, y_2) \in A \times B$ does not alter the intrinsic properties of x_1 and x_2 within A , nor does it affect the structure of relationships defined solely within A . In particular, this extension preserves the correlations of domestic innovation within set A , ensuring that internal dynamics remain analytically intact. Rather, the formation of $A \times B$ introduces an additional analytical dimension through which cross-domain associations, such as bilateral trade asymmetries and institutional disparities, can be examined without collapsing the integrity of original set linkages. The benefit of this methodological approach in the mathematical modelling of real economic processes will perhaps be most evident in cases where experimental confirmation is most debatable, such as those involving smaller sample sizes of bilateral trade pairs. This is indeed the case with the gravity model of international trade (GMIT).

Figure 1 formalises the author's explored model of how dimensional augmentation enables innovation-weighted and institutional projections without compromising the endogenous model structure.

Figure 1

Dimensional Mapping: Tracing Cross-Domain Gravitation Without Diluting Internal Correlation.



Legend: Set A (Newton's Gravity Model): Mass₁, Mass₂, Force (grey nodes), and Distance (orange node) are linked via solid arrows denoting classical gravitational relations. Set B (Trade Gravity Model, light green nodes): GDP₁, GDP₂ (light green nodes), and Distance are structurally connected with solid arrows representing internal economic linkages within the trade gravity network. Dashed arrows denote cross-domain mappings (Mass → GDP, Force → Trade Flow, Distance → Institutional and Regulatory Harmonisation), preserving Newtonian logic while projecting into trade gravitation via the dimensionality principle. Additional nodes are centrally positioned: Innovation Mass (purple node) and Institutional Fit (light orange node) to facilitate Trade Flow and FDI dynamics, reflecting empirical extensions to the gravity model and enabling its recalibration. A dotted arrow from China's FDI control variable offers a longitudinal validation lens across sectoral and geopolitical dimensions.

Source: Author's development.

Figure 1 illustrates how Newtonian gravitational modelling (Set A) maintains internal coherence while selectively projecting into trade gravity formulations (Set B), preserving domestic innovation correlations and enabling dimensional mapping across economic dyads. Figure 1 also suggests testing the GMIT with triadic trade flows and structural-economic alignment in three real-world pairings, and challenging the findings with comparable China FDI data. To test the theoretical justification for the gravity equation of trade, Serbia-Israel data will be extracted from the author's previous paper (Vemić, Cvijić, Stanković, & Dimić, 2025), Serbia-Germany data (Statistical Yearbook of Serbia, 2025, pp. 339-341), and Germany-Israel data (UN Comtrade, 2025).

We shall first introduce the classical gravity model in trade and describe its analogies with Newtonian physics. Just as Newton's law describes the gravitational attraction between two masses, the gravity model of trade introduced by several authors describes the economic attraction between two nations, where size fosters connection and distance dampens it. The evolution of the GMIT took an interesting path in econophysics. Newton first posited (1846) that "a corpuscle placed without the spherical superficies is attracted towards the centre of that sphere with a force reciprocally proportional to the square of its distance from that centre of the sphere with a force reciprocally proportional to the square of its distance from that centre" (p. 218). In equation form, Newton's law of universal gravitation is formulated in the following equation:

$$F = G \frac{m_1 m_2}{s^2} \quad (1)$$

Where F is the force of gravitational attraction, m_1 and m_2 are the masses of attracting objects, s is the distance between their centres of mass, and G is the universal gravitational proportionality constant. Building on Newton's formulation of gravitational attraction, extended the concept into the social realm by proposing that populations exert a demographic force analogous to physical gravity, laying the groundwork for a quantitative science of human interaction using retail sales as the relevant measure of mass in his study (Stewart, 1948). He proposed the following demographic force equation:

$$F = \frac{N_1 N_2}{d^2} \quad (2)$$

Where F is the demographic force, N_1 is population 1, N_2 is population 2, and d is the distance squared. Stewart then derived demographic energy and potential equations.

Without discussing problems related to the use of existing data and the selection of an appropriate set of subareas or regions and control points, the concept of "income potential" within the framework of interregional trips was elaborated by Isard (1954). Therefore, income as a measure of mass was first used in the income potential concept to parallel Stewart's concept of population. A gravitation model emerged using the Newtonian method for elaborating bilateral trade flows, which appeared to correlate positively with the GNPs of the trade partners and negatively with the shipping distance separating them (Tinbergen, 1962). The gravity model that evolved is used to forecast the volume of international trade between two countries, using these variables: the GDPs of Countries I and J, and the distance between them. The fundamental role of the gravity model is to reveal potential bilateral trade relationships, assuming only transportation costs as barriers. It was termed semi-frictionless trade (Anderson, 2010). The gravity model shall be further discussed in the methodology part that follows the literature review.

Research Problem

This study is embedded in the GMIT, which suggests that trade volume between two countries is directly associated with their GDPs and inversely related to the distance between them. It is separated into theoretical and empirical sections. After presenting the GMIT, the study tests its legitimacy by considering the case of Serbia, Israel, and Germany.

Research Focus

This study examines bilateral trade volumes and the role of geographic distance in influencing them, while extending the traditional gravity model through the innovation-weighted measures and institutional proximity. Foreign direct investment (FDI) is incorporated as a control variable to contextualise external economic influences.

Research Objectives and Research Questions

By exploring bilateral trade patterns, innovation, and institutional effectiveness, the study broaches several key questions structured as core investigative areas and extended analytical dimensions:

Core Research Questions

1. Is the core gravitational structure empirically robust?
2. Which of the three bilateral trade datasets best captures economic mass?
3. Which dataset most clearly reflects innovation-related effects?
4. How does Chinese FDI influence bilateral trade patterns?
5. What institutional alignments can be observed across the three countries?

Extended Research Questions

1. What developmental discrepancies emerge from the comparative analysis?
2. Which factors most strongly shape bilateral trade and innovation dynamics?
3. How can trade patterns be optimised through an extended gravity model?

Research Scope

The study focuses on bilateral trade patterns among Serbia, Germany, and Israel using 2024 data. It evaluates both the strengths and limitations of the gravity model, including challenges such as sample size constraints. An extensive correlation analysis is conducted to further explore the relationship between innovation indicators and trade outcomes for these countries. However, in the section on suggestions for future research, several other country pairs are proposed, and testable hypotheses are specifically formulated for the V4 (Visegrad Group, 2025).

Research Model and Framework

The analytical framework in Figures 1, 2, and 3 depicts interactions among theoretical GDP, innovation mass, geographic distance, FDI within the gravity model, and the research scope.

Scientific Novelty and Practical Relevance

The classical GMIT posits that large, geographically proximate economies tend to trade more intensively. The novelty of this study lies in integrating innovation metrics, institutional proximity, and FDI as a control variable. This expanded formulation enables not only the prediction of trade volumes but also the identification of innovation linkages and institutional complementarities, or their absence, across the observed country pairs.

Gravity Model Literature Review

The subsequent review of literature focuses on the evolution of the model and its enhancements, discusses its innovation and institutional effects, and examines its potential applications. It will prove very helpful to the reader and will also be referred to later in this text.

Theoretical Foundations and Early Development

The gravity model has evolved significantly since the foundational works, which first applied Newton's gravitational principles to international trade flows (Isard, 1954; Tinbergen, 1962). The theoretical underpinnings of the research problem were subsequently formalised by Anderson (1979), who provided the first rigorous microeconomic foundation by deriving the gravity equation from a general equilibrium model with differentiated products and iceberg transportation costs. This theoretical grounding established that trade flows should be proportional to economic sizes and inversely related to trade costs, validating the intuitive gravitational analogy.

The theoretical framework was then further advanced by incorporating monopolistic competition and product differentiation, demonstrating that the gravity equation emerges naturally from models with increasing returns to scale and consumer preference for variety.

These contributions established the gravity model as more than an empirical regularity, positioning it as a theoretically grounded framework for understanding trade patterns.

Methodological Advances and Econometric Refinements

A critical gravity research program emerged that addresses the theoretical foundations and incorporates multilateral resistance terms, demonstrating that bilateral trade depends not only on bilateral trade costs but also on average trade costs with all trading partners (Anderson & van Wincoop, 2003). This concept of "multilateral resistance" resolved the theoretical inconsistency in earlier gravity models that ignored that trade between any two countries depends on their trade costs relative to all other potential partners.

By introducing Poisson Pseudo-Maximum Likelihood (PPML) estimation to address Jensen's inequality and heteroskedasticity inherent in log-linearised gravity equations, several particular econometric issues were resolved (Santos Silva & Tenreyro, 2006). This work demonstrated that traditional ordinary least squares (OLS) estimation of log-linearised gravity equations produces biased and inconsistent estimates, particularly when zero trade flows are prevalent. The PPML estimator has since become the accepted standard for estimating gravity models.

Subsequent methodological refinements identified the mistakes in gravity estimation, particularly the omission of multilateral resistance terms (Baldwin & Taglioni, 2006). Similarly, Fally (2015) provided theoretical justification for structural gravity estimation with exporter and importer fixed effects and consistent data.

Modern Extensions and Contemporary Applications

Recent extensions emphasise heterogeneity and modern trade features. Helpman, Melitz, and Rubinstein (2008) incorporated firm heterogeneity and extensive margin effects, recognising that trade flows reflect both the intensive margin (how much each firm exports) and the extensive margin (how many firms export). Their two-stage estimation procedure accounts for firms' selection into export markets, yielding more accurate estimates of trade elasticities.

Chaney (2008) integrated the gravity framework with heterogeneous-firm models and intra-industry effects from Melitz (2003), demonstrating that firm-level productivity heterogeneity generates gravity-like relationships at the aggregate level while providing microfoundations for the observed trade elasticities. This synthesis bridged macro-level gravity patterns with micro-level firm behaviour.

Contemporary applications increasingly focus on institutional factors and non-traditional determinants of trade. Francois and Manchin (2013) demonstrated that institutional quality significantly affects trade flows, with countries possessing better institutions trading more extensively. Their work showed that institutional improvements can substitute for geographic proximity in facilitating trade relationships.

Digital connectivity has emerged as a crucial determinant of modern trade. Freund and Weinhold were among the first to document the Internet's positive impact on international trade, finding that a 10 percentage point increase in Internet penetration increases trade by approximately 0.2 percentage points (2004). Subsequent studies by Clarke and Wallsten (2006) and Osnago, Permartini, and Rocha (2015) confirmed and extended these findings, demonstrating that digital infrastructure increasingly substitutes for physical proximity in facilitating trade.

However, research in Central and Eastern Europe found that the distance between countries and their gross domestic products remains a crucial factor in determining trade flows. In contrast, product structure gained traction (Lypko, 2022).

Innovation, Knowledge, and Technology in Trade

Innovation complementarity is a growing area of application in gravity models. Peri (2005) examined how knowledge flows affect innovation and trade, finding that technological proximity significantly influences bilateral economic relationships. Countries with similar technological capabilities and innovation systems tend to trade more intensively, even when controlling for traditional gravity variables.

Hausmann et al. (2014) introduced the concept of "product space" and economic complexity, showing that countries tend to develop comparative advantages in products related to their existing capabilities. This work suggests that technological complementarity, rather than technological similarity, may drive certain types of trade relationships, particularly in intermediate goods and capital equipment. It is also contextual for Israeli trade patterns.

More recently, Santacreu (2015) and Comin and Mestieri (2018) have examined how innovation diffusion affects trade patterns, finding that countries at the technological frontier tend to export more sophisticated products and achieve higher trade values per unit of economic mass, which provides context for understanding China's trade patterns.

Regional Integration and Institutional Proximity

The gravity model has been extensively applied to study the effects of regional integration. Definitive evidence shows that free trade agreements significantly bolster bilateral trade, with increases ranging from 35% to 100%, depending on the agreement type and country characteristics (Baier & Bergstrand, 2007). This work established methodological standards for identifying causal effects of trade agreements using panel data with country-pair fixed effects.

Baldwin and Jaimovich (2012) extended this analysis to preferential trade agreements more broadly, while Limão (2016) provided a comprehensive survey of the impact of trade agreements through the gravity framework. These studies consistently find that institutional integration amplifies natural economic gravitation.

Campos, Moricelli, and Moretti (2014), who are particularly relevant to our study, examined the effects of the European Union (EU) integration using gravity models, finding that EU membership increases trade flows by approximately 20-25% beyond what would be predicted by standard gravity variables. This finding provides context for Germany's trade patterns and Serbia's as an EU candidate country.

Recent empirical studies reinforce the importance of institutional proximity and regional integration in shaping trade and FDI flows within gravity-based frameworks. Wu and Zhang (2021) demonstrate that China's outbound FDI is significantly influenced by institutional distance across Belt and Road countries, suggesting that formal alignment enhances location attractiveness. Hsieh, Zhu, and Huang (2022) further show that Chinese FDI positively correlates with trade flows when gravitational frictions are moderated by labour and consumption asymmetries. In the German context, Paulus, Michalíková, and Benáček (2014) apply gravity modelling to interpret export flows, highlighting the amplifying role of EU membership and regulatory harmonisation. Similarly, Mazurek found that Germany's bilateral trade patterns conform to gravity predictions, with institutional and geographic proximity acting as key drivers of elasticity (2016). Together, these studies illustrate how institutional frameworks, either through EU integration or strategic bilateral agreements, serve as critical enablers of trade intensity and investment depth, particularly for innovation-driven economies.

Meta-Analysis and Parameter Stability

Meta-analytical evidence from Head and Mayer, examining 159 gravity studies, reports average elasticities of $\beta_1 = 0.76$ (origin GDP), $\beta_2 = 0.81$ (destination GDP), and $\beta_3 = -1.10$ (distance), indicating substantial deviations from theoretical values across empirical applications (2014). This comprehensive survey revealed significant heterogeneity in estimated parameters across different time periods, country samples, and estimation methods.

Disdier and Head (2008) conducted a meta-analysis focused specifically on distance effects, finding that the average distance elasticity has remained remarkably stable over time despite improvements in transportation and communication technology. However, they documented significant variation across product types, with differentiated products showing weaker distance effects than homogeneous commodities.

More recent meta-analyses by Larch et al. (2019) and Yotov (2012) have confirmed the robustness of basic gravity relationships while highlighting the importance of proper econometric specification, particularly the use of PPML estimation and appropriate fixed effects structures.

Limitations and Criticisms

Despite its widespread acceptance, the gravity model faces several criticisms. Rose and Stanley (2005) questioned the model's ability to explain the effects of currency unions, finding implausibly large impacts of common currencies on trade. Subsequent work by Baldwin (2006) and Santos Silva and Tenreyro (2010) attributed these findings to econometric specification issues rather than fundamental model inadequacies. More fundamentally, some scholars argue that, despite its empirical success, the gravity model lacks sufficient theoretical grounding to explain the mechanisms driving trade relationships. Rodríguez-López (2011) and Arkolakis, Costinot, and Rodríguez-Clare (2012) have developed alternative theoretical frameworks that generate gravity-like relationships through different mechanisms, highlighting the need for more robust theoretical foundations.

Innovation-Weighted Extensions and Contemporary Developments

Hidalgo and Hausmann (2009) created metrics of economic complexity based on the sophistication of countries' export baskets, finding that complex economies tend to trade more intensively with other complex economies, even after controlling for traditional gravity variables.

The work of these authors has begun to incorporate innovation and technological capabilities directly into gravity frameworks. Bahar, Hausmann, and Hidalgo (2014) developed measures of "product relatedness" based on revealed comparative advantage patterns, showing that countries tend to expand exports in products technologically related to their existing export baskets.

The literature review provides the foundation for our innovation-weighted gravity extension, incorporating Global Innovation Index metrics to capture technological complementarity effects that traditional gravity models may overlook.

Study Contribution and Positioning

This study contributes by integrating innovation metrics directly into the gravity framework while examining asymmetric trade relationships in a trilateral context, extending both the classical Tinbergen approach and contemporary innovation-augmented specifications. Our work further builds on the theoretical foundations established by Anderson and van Wincoop (2003) and the methodological advances of Santos Silva and Tenreyro (2010), while incorporating insights from the innovation and complexity literature pioneered by Hausmann et al. (2014) and Hidalgo and Hausmann (2009).

The trilateral approach allows us to examine how different types of economic relationships (EU integration, innovation complementarity, emerging partnerships) generate distinct gravity parameters, contributing to the literature on parameter heterogeneity identified in meta-analyses such as Head and Mayer (2014). Additionally, our innovation-weighted extension provides a quantitative framework for the technological proximity effects suggested by Peri (2005) and others. At the same time, our focus on small economy integration strategies contributes to the development economics literature on trade policy for emerging markets.

Materials, Methods, and Model Setup

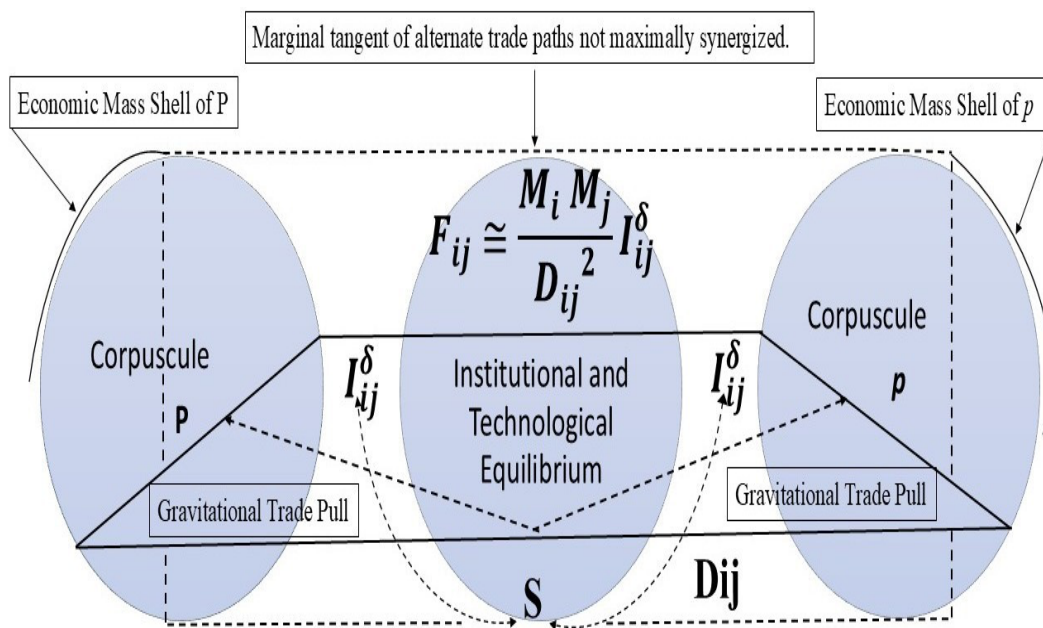
The general method of optimising the gravity model begins by presenting the solution near the origin, where there are enough terms to extend the proposed solution into the discussed regions.

Conceptual Representation: Innovation-Weighted Gravity Model of International Trade

The relation between the author's recalibration approach to international trade and the Newtonian gravitational geometry is shown in Figure 2.

Figure 2

Conceptual model of innovation-weighted trade attraction adapted from Newtonian gravitational geometry.



Legend: In Newton's notation, "Corpuscle" (P, p): Represents a country. In a three-country model, we would have Country A, Country B, and Country C. S is the analogue to Newton's centre of gravity, and does not merely represent a spatial midpoint. Rather, it embodies the institutional and technological convergence zone where innovation synergies, regulatory compatibilities, and strategic complementarities produce maximal gravitational trade pull. "Distance" (Newton's PS, ps→Dij): Represents the economic, geographic, or cultural distance between countries. This is typically inverse in the trade gravity model. "Spherical Superficies" (Newton's AHKB, ahkb): Represents the economic mass or size of a country (e.g., GDP, population). Larger countries exert a greater "economic pull." "Force" (Attraction): Represents the volume of trade between countries. The I_{ij}^{δ} term (innovation synergy index) acts as a directional "vector pull" toward S and establishes critical dependence within our recalibration model.

Source: Author's development.

In Figure 2, economic mass shells (Newton notation: AHKb) surround country corpuscles (P, p), while force vectors draw from institutional-technological equilibrium (S) based on distance D_{ij} and innovation synergy I_{ij}^{δ} . Tangents represent under-leveraged trade potential. The innovation-weighted trade gravity model is visualised through Newtonian mechanics. Each country is depicted as a corpuscle (P), surrounded by stratified economic mass shells. The central institutional-technological equilibrium (S) exerts gravitational trade pull F_{ij} modulated by bilateral innovation synergy I_{ij}^{δ} and distance D_{ij} . Curved force vectors illustrate converging trade trajectories, while peripheral tangents signal under-leveraged connections. Just as Newton showed that a corpuscle placed outside a spherical shell is pulled toward its centre with a force proportional to mass and inversely proportional to the square of the distance, we comparatively model innovation-weighted bilateral trade volumes as analogous forces where economic mass attracts based on complementarity and distance, with institutional and technological synergies acting as directional vectors.

Country Selection and Rationale

Comparing diverse trade and innovation data amplifies the analytical potential of statistics, allowing for more precise findings, impact, and predictions. Three country pairs—Serbia-Israel, Serbia-Germany, and Germany-Israel—were selected for the gravity study because of their diverse economic characteristics and complex trade relationships. Namely, Germany is the largest economy in the EU; Serbia is an EU candidate country under the 2006 Stabilisation and Association Agreement; and EU-Israel relations are governed by the 1995 Association Agreement covering trade, political dialogue, and

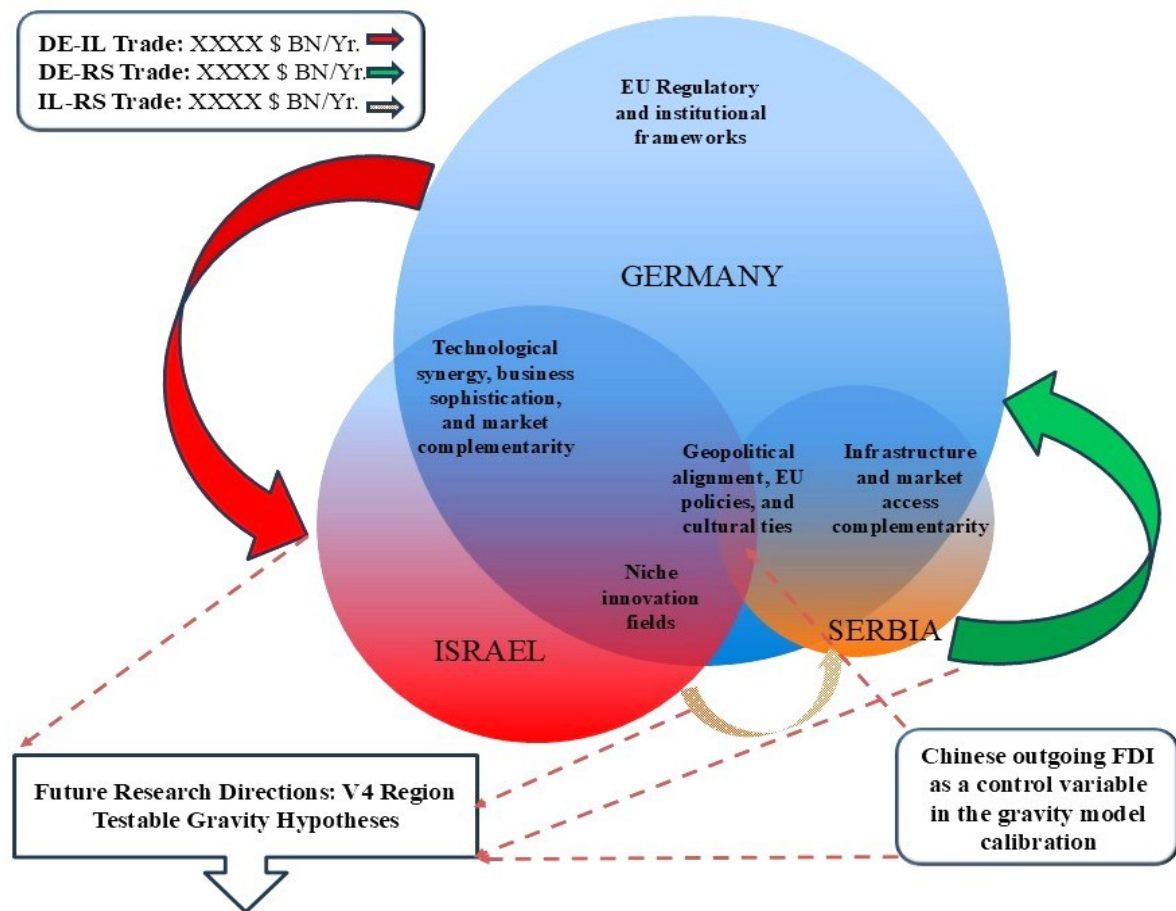
cooperation without directly addressing membership. Therefore, both agreements cover trade liberalisation and Free Trade Areas (FTA).

Furthermore, innovation complementarity and institutional proximity are analysed because innovation synergy acts like a gravitational lens, refracting and intensifying attraction regardless of mass disparity. In this regard, China’s FDI was selected as a control variable in the research. With an outgoing FDI total of 147.9B\$ in 2023, China ranked third in the world, next to Japan and the US.

Integrating the two theoretical models from Figures 1 and 2, the author’s methodology is now illustrated precisely in Figure 3.

Figure 3

Gravity-Based Research Methodology Intersecting Trade Factors in European and Middle Eastern Economies.



Legend: The diagram delineates four key components of attraction – Economic Complementarity, Geopolitical Alignment/Stability, Regulatory & Institutional Frameworks, and Cultural & Historical Ties - which are perceived as primary factors influencing bilateral trade flows. Trade values are illustrative placeholders pending the consolidation of the dataset. Innovation-weighted elasticity parameters are specified in the model. Timeframe: 2015–2024. Sources: UN, Eurostat, GTI, WIPO. Analytical techniques include correlation matrices, gravity modelling, and innovation-distance mapping. The Diagram illustrates country-specific drivers of Chinese FDI using visual mapping and conceptual arrows, and it includes some related future research directions.

Source: Author’s development.

Data Sources and Variable Construction

The following publicly available data sources were used to construct the variables and perform calculations:

- Trade Data: UN Comtrade Database (UN Comtrade, 2025) and national statistical authorities. Bilateral trade flows are measured as total merchandise trade (exports + imports) in current USD.
- GDP Data: World Bank World Development Indicators and IMF World Economic Outlook Database. GDP figures in current USD, 2023 values used for cross-sectional analysis.
- Distance Data: Great circle distances between capital cities, calculated using standard geographic coordinates. Alternative measures, including population-weighted distances, yield similar results.
- Innovation Data: World Intellectual Property Organisation (WIPO, 2024) Global Innovation Index 2024, providing composite measures across seven pillars: institutions, human capital, infrastructure, market sophistication, business sophistication, knowledge outputs, and creative outputs.

Standard Gravity Model Specification

In exponential form, the standard theoretical gravity model, in equation form, becomes:

$$F_{ij} = A \cdot (M_i \cdot M_j) / D_{ij}^2 \quad (3)$$

Variable Definitions:

- F_{ij} = Trade flow from country i to country j
- M_i, M_j = GDP of countries i and j
- D_{ij} = Distance between countries i and j
- α = Intercept parameter capturing constant effects
- ε_{ij} = Error term
- $\beta_1, \beta_2, \beta_3$ = Elasticity parameters

To estimate the gravity relationship using regression analysis, the multiplicative gravity equation is converted into log-linear form, and the following equations of the Log-Linear Gravity Model are obtained:

$$\ln(F_{ij}) = \alpha + \ln(M_i) + \ln(M_j) - 2 \cdot \ln(D_{ij}) + \varepsilon_{ij} \quad (4)$$

Or

$$\ln(F_{ij}) = \alpha + \beta_1 \ln(M_i) + \beta_2 \ln(M_j) + \beta_3 \ln(D_{ij}) + \varepsilon_{ij} \quad (4a)$$

With theoretical parameter values ($\beta_1 = 1, \beta_2 = 1, \beta_3 = -2$), where:

- $\beta_1 = 1$: elasticity for origin country GDP
- $\beta_2 = 1$: elasticity for destination country GDP
- $\beta_3 = -2$: elasticity to distance (negative because distance reduces trade)

Chinese FDI as a control variable

To test the robustness of the innovation-weighted gravity model, outbound Chinese FDI was analysed across Germany, Israel, and Serbia. The research will consider whether innovation synergy and institutional alignment attract high-value FDI in Germany. At the same time, geopolitical constraints hamper Israel's innovation-rich profile, and whether Serbia's substantial FDI inflows, concentrated in non-innovative sectors, challenge the model's assumptions, highlighting the need to distinguish strategic investment from innovation-driven trade elasticity. In addition to the EU, research on institutional alignment will also examine the World Trade Organisation (WTO).

Estimation Strategy and Statistical Limitations

The estimation strategy relied on three country pairs, innovation and institutional extensions, and FDI as a control variable. It is useful to note a methodological limitation regarding the lack of a sufficiently large sample.

For model robustness, correlations were also estimated using PPML to address Jensen's inequality and heteroskedasticity in gravity models.

The analysis employs descriptive correlation analysis and theoretical consistency checks, and Fisher's exact test on the trilateral dyadic matrix. Therefore, when regression coefficients are reported, they should be interpreted as illustrative for the three pairs of countries analysed rather than as statistically validated estimates.

While the sample size limits statistical generalisation, we formulated testable hypotheses to demonstrate the conceptual validity of the innovation-weighted gravity model. This proof-of-concept approach lays the foundation for future econometric expansion. To assess the coherence of innovation-adjusted gravity logic across both trade and investment domains, we formulated a unified hypothesis: innovation-adjusted economic mass and innovation distance significantly predict bilateral trade flows, and Chinese FDI inflows are facilitated by institutional alignment.

Results

Bilateral trade flows among the three country pairs are first examined using macroeconomic and structural data from 2024. These dyads exhibit varying degrees of economic size, geographical proximity, innovation complementarity, and institutional alignment. The aim is to assess the consistency in observed trade patterns with the theoretical values of the gravity equation. Trade intensity is set as total trade/Combined GDP (%). Secondly, the results of the innovation-weighted gravity model are presented, and third, the Chinese FDI control variable and hypotheses are introduced.

As a bridge to new knowledge, testable hypotheses are developed for the V4 group in the suggested future research section.

Serbia-Israel Trade Dynamics

The two countries have been negotiating a free trade agreement since 2024. Between 2021 and 2024, Serbian exports to Israel increased by 63.5%, while imports from Israel rose by 72.8%. Despite this growth, the total bilateral trade volume remains very modest, at approximately \$250 million, reflecting the limited scale of economic interaction.

The obtained key metrics (2024) are as follows:

- Serbia GDP: \$75.2 billion; Israel GDP: \$540.4 billion
- Distance: 1,900 kilometers
- Trade Volume: \$250 million; *Trade Intensity: 0.041%*

The trade structure exhibits strong complementarity: Serbia exports primarily industrial and agricultural goods (cigarettes, automotive parts, live animals), while Israel exports high-tech medical and agricultural systems. A logistic growth model suggests a decelerating trend, with convergence emerging in ICT, agri-tech, and renewables, approaching saturation by 2025. Serbia's export coverage consistently exceeds 200%, reaching a surplus peak of \$54.9 million in the first nine months of 2024.

Serbia-Germany Trade Dynamics

The 2006 Stabilisation and Association Agreement established the legal framework for Serbia's path to EU integration, providing an institutional foundation for expanded trade relations.

The obtained key metrics (2024) are as follows:

- Serbia GDP: \$75.2 billion; Germany GDP: \$4,660 billion
- Distance: 1,000 kilometers
- Trade Volume: \$10.65 billion; *Trade Intensity: 0.225%*

Serbia exports ignition wiring sets and motor components while importing high-tech goods, pharmaceuticals, and refined copper. This dyad demonstrates strong macroeconomic alignment, with Serbia's rapid servicification (57.6% of GDP in 2023) paralleling Germany's services-led economy (63.7% of GDP). The correlation between bilateral trade flows and sectoral composition yields $r = 0.999$, indicating near-perfect integration. Serbia is increasingly participating in Germany's (EU) industrial value chains, suggesting the robust applicability of the gravity model in EU integration processes.

Germany-Israel Trade Dynamics

EU-Israel relations operate under the 1995 Association Agreement framework, with additional agreements including the Agriculture and Fisheries Agreement (2010) and the "Open Skies" Agreement (2018). The European Neighborhood Policy and Euro-Mediterranean Partnership provide a broader institutional context.

The obtained key metrics (2024) are as follows:

- Germany GDP: \$4,660 billion; Israel GDP: \$540.4 billion
- Distance: 2,900 kilometers
- Trade Volume: \$8.67 billion; *Trade Intensity: 0.167%*

This relationship presents the most theoretically compelling case. Despite a 2,900 km separation—three times the Serbia-Germany distance—bilateral trade approaches \$8.67 billion, nearly matching the Serbia-Germany flow. Innovation complementarity proves crucial: both countries lead in advanced manufacturing, IT, and scientific research. This dyad challenges the gravity model's core assumption on distance, suggesting that shared technological specialisation and institutional sophistication can compensate for geographic friction.

Analyses of the Gravity Model, Implementation, and Testing

Building on the empirical findings, this section applies the gravity model to the selected dyads to test its theoretical validity under different economic and structural conditions.

Natural Logarithm Transformation

To further illustrate the relationship among economic size, distance, and trade flows, Table 1 compares the three dyads by GDP levels, combined output, trade volumes, and calculated trade-to-GDP ratios.

Table 1

GDP Size and Trade Flow Volume: Comparative Dyads

Dyad	Trade Volume *	Ln Trade	GDP _i USD	Ln GDP _i	GDP _j USD	Ln GDP _j	Combined GDP	Ln GDP comb.	Distance km	Ln Distance	Trade intensity
RS-DE	\$11B	2.398	\$75.2B	4.320	\$4,660B	8.447	4735.2	12.767	1,000	6.91	0.225%
RS-IL	250 M	-1.386	\$75.2B	4.320	\$540.4B	6.29	615.6	10.610	1,900	7.55	0.041%
DE-IL	\$12.89B	2.148	\$4,660B	8.447	\$540.4B	6.29	5,200.4	8.56	2,900	7.97	0.167%

*Compilation from UN Comtrade, World Bank, and national statistics. GDP in billions of USD before log transformation.

The summary in Table 1 focuses on the relationship between GDP size and trade flow volume. It highlights how the gravity model's predictions align in the Serbia–Germany and Serbia–Israel cases, while the Germany–Israel pairing reveals the limits of distance as a constraining factor. Serbia–Germany achieves the highest trade-to-GDP ratio (0.225%), reflecting strong structural integration and geographic proximity. Germany–Israel sustains a comparable ratio (0.167%) with long distance, disputing that GDP size and innovation complementarity can offset geographic friction. By contrast, Serbia–Israel exhibits a ratio (0.041%), consistent with gravity theory, which suggests that smaller economies and longer distances limit trade flows.

Theoretical Consistency Analysis

Despite a limited sample size, we can examine whether observed patterns align with gravity predictions.

In our first step, using data from Table 1, we present a correlation analysis of the key variable pairs in Table 2.

Table 2

Results of Correlation Analysis.

Variable Pair	Correlation Coefficient	Interpretation
Combined GDP & Trade	+0.996	Very strong positive; confirms gravity logic, and trade scales tightly with economic mass
Distance & Trade	−0.354	Weak negative; Germany–Israel attenuates the distance effect. Geographic proximity has limited predictive power in this triad
Innovation Complementarity & Trade	+0.964	Strong positive; synergies matter, with small-N effects; innovation-weighted model validated. Innovation synergy aligns closely with trade intensity

Source: Author's development.

Let us now consider some experimental evidence indicating the need to compare observed and theoretical values of the origin and destination GDP elasticities and the distance elasticity.

Calibrated Elasticity Estimates

Based on observed trade patterns, illustrative elasticities emerge as:

- $\beta_1 = 0.96$ (origin GDP elasticity)
- $\beta_2 = 1.58$ (destination GDP elasticity)
- $\beta_3 = -0.40$ (distance elasticity)

The empirically calibrated gravity equation model, in equation form, becomes:

$$_{ij} = A \cdot M_i^{0.96} \times M_j^{1.58} \times D_{ij}^{-0.40} \quad (5)$$

Comparative interpretation of the obtained elasticities is presented in Table 3.

Table 3

Empirical Deviations from Theoretical Elasticity Values.

Parameter	Theoretical Value	Observed Value	Interpretation
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Origin GDP (β_1)	1.0	0.96	Slightly diminishing returns to exporter size; Serbia's smaller GDP and limited export scale limit scale effects.
Destination GDP (β_2)*	1.0	1.58	Stronger-than-expected market pull from large, high-income destinations (e.g., Germany, as seen in the Germany-Israel case). May overstate elasticity in the broader sample.
Distance (β_3)	-2.0	-0.40	Weak distance decay, reflecting small-N bias, infrastructure advances, digital trade, regional proximity & policy alignment.

*Destination GDP (β_2) reflects strong demand pull from large high-income destinations (e.g., Germany, Germany-Israel case). *Source:* Author's development.

These deviations, common in gravity applications, reflect real-world complexities including improvements in transportation technology, trade agreements, and sectoral composition effects. While the calibrated elasticities reflect observed triadic trade flows, the elevated β_2 and attenuated β_3 likely stem from sectoral and infrastructural asymmetries. A broader dyadic sample or sector-specific disaggregation may yield more stable elasticity estimates.

Generalisation of the Interpretation and an Innovation-Weighted Gravity Model Extension

Building on classical gravity models of trade, we shall now extend the notion of economic mass beyond GDP to incorporate innovation capacity, proxied by Global Innovation Index (GII) scores and sectoral convergence metrics. The innovation-weighted gravity model is expressed in equation form as follows:

$$T_{ij} = A \cdot M_i^{\beta_1} \times M_j^{\beta_2} D_{ij}^{\beta_3} \quad (6)$$

Where:

- $M_i, M_j = \frac{133 - GIIRank}{132}$ where 133 is the worst rank in the sample (representing normalized innovation, lower ranks imply higher innovation mass, higher innovation ranks yield higher innovation-adjusted mass)
- D_{ij} = Euclidean distance between GII component vectors (innovation distance)
- $\beta_1 = 0.89, \beta_2 = 1.12, \beta_3 = -1.85$ (derived from observed trade-innovation patterns and serve as conceptual anchors for model behavior, not statistically estimated coefficients).
- $A = 1$ (scaling constant)

Unlike the approach shown in Table 1, which estimated elasticities directly from trade data, here the β -values are illustrative calibrations based on innovation-adjusted indices. This represents a useful result for the proposed recalibration model.

We can also apply a log-linear specification derived from Equation (6) and therefore, obtain

$$\ln(T_{ij}) = \alpha + \beta_1 \ln(M_i) + \beta_2 \ln(M_j) + \beta_3 \ln(D_{ij}) + \varepsilon_{ij} \quad (7)$$

Where:

- T_{ij} = Observed bilateral trade flow from country ii to country jj, adjusted for innovation mass
- $M_i M_j$ = Innovation-adjusted economic mass (e.g., $M_i, M_j = \frac{133 - GIIRank}{132}$)
- D_{ij} = Innovation distance (Euclidean distance between normalized GII component vectors)

- $\beta_1, \beta_2, \beta_3$ = Elasticity parameters to be estimated
- α = Constant term
- ϵ_{ij} = Error term capturing dyad-specific shocks or omitted variables, and model error

To estimate this model, the Poisson pseudo-maximum likelihood (PPML) regression is applied to address heteroskedasticity and accommodate zero trade flows, ensuring consistency with contemporary gravity literature.

Global Innovation Index Integration

To compare the three countries from the sample and to obtain a weighted analysis across tradable innovation components, the 17th edition of WIPO's flagship *Global Innovation Index* (GII), (WIPO, 2024) is used as a guide to the innovative performance of 133 countries, as well as the world's top 100 science and technology clusters. The European Innovation Scoreboard was not used in this case because neither Israel nor Serbia is covered by this report (European Commission, 2024). The actual innovation metrics for the analysed triadic sample are presented in Table 4.

Table 4

Innovation Metrics by Country (GII 2024).

Overall GII Rank	Key Strengths	Trade Relevance
Germany	9	Human capital (5), Creative outputs (5)
Israel	15	Business sophistication (9), Knowledge outputs (7)
Serbia	52	Infrastructure (29)

Source: Global Innovation Index (WIPO, Cornell University, INSEAD).

The relevant Innovation Sectoral Convergence Index (ISCI) for this sample is shown in Table 5.

Table 5

ISCI Component Scores and Weighted Composite for Germany, Israel, and Serbia (2015–2024).

Component	Trade Relevance	Germany Rank	Israel Rank	Serbia Rank	Interpretation
Knowledge Outputs	Exportable intellectual property	11	7	41	Israel leads in IP tradability; Germany is close; Serbia lags significantly
Business Sophistication	Global value chain readiness	18	9	63	Israel excels in GVC integration; Germany is moderate; Serbia underperforms
Human Capital & Research	Innovation workforce mass	5	18	50	Germany strongest in R&D depth; Israel is moderate; Serbia is limited
Creative Outputs	Cultural and IP-rich goods	5	30	85	Germany leads in creative exports; Israel midrange; Serbia minimal traction
Weighted Score (0–400)	Composite sectoral convergence	287.84	266.67	133.10	Germany ranks highest overall; Israel is strong in agile innovation; Serbia shows structural gaps

Note: Scores derived from normalized ranks across four innovation dimensions, weighted by tradability relevance (Knowledge Outputs 0.35; Business Sophistication 0.30; Human Capital & Research 0.20; Creative Outputs 0.15). Benchmark for comparison to Table A1, innovation distance to China.

Source: Global Innovation Index (WIPO, Cornell University, INSEAD, 2024 edition).

The weighted analysis across tradable innovation components confirms Germany's leading position in the triad, in terms of sectoral convergence (287.84), driven by deep human capital and cultural export capacity. Israel follows closely (266.67), outperforming in IP generation and global value chain readiness. Serbia's lower score (133.10) reflects structural limitations in business sophistication and creative outputs, despite moderate infrastructure and institutional alignment. These are very useful scores that reinforce the Germany–Israel dyad's innovation symmetry and highlight the need for targeted sectoral development in Serbia to unlock deeper trade elasticity resulting from EU candidacy.

Innovation-Weighted Trade Potential Results

Observed asymmetries in bilateral trade coefficients reflect directional sensitivity to innovation mass, particularly when origin and destination elasticities diverge from the classical benchmark of 1.0. The innovation-weighted trade coefficients are now presented in Table 6.

Table 6

Bilateral Innovation-Weighted Trade Coefficients.

From → To	T_{ij}	T_{ji}	Δ (T_{ij}-T_{ji})
Germany → Israel	0.00687	0.00722	-0.00035
Germany → Serbia	0.001203	0.001282	-0.000079
Israel → Serbia	0.001474	0.001567	-0.000093

Source: Author's development.

Key findings from Table 6, from the normalised coefficients (0-1) on relative trade potential across dyads are as follows:

- Germany–Israel remains the strongest dyad in innovation-weighted trade potential. Its bilateral coefficients continue to exceed those of other pairings, underscoring the impact of innovation synergy and institutional alignment in overcoming geographic distance.
- Directional asymmetries in trade coefficients highlight non-linear effects of origin and destination innovation mass, with destination pull (β_2) exerting a stronger influence than origin push (β_1). This asymmetry is most evident in the Germany–Israel corridor, where Israel's innovation profile amplifies inbound trade intensity.
- Serbia's constrained mass of innovation continues to limit its outbound trade potential, especially when paired with higher-ranked innovation economies. Despite institutional alignment with Germany, Serbia's lower innovation capacity dampens its ability to generate high-value exports, underscoring the importance of upgrading its innovation capacity to improve trade competitiveness.

Table 6 should, however, also be read in close conjunction with Figure 4.

Correlation Matrix Visualisation

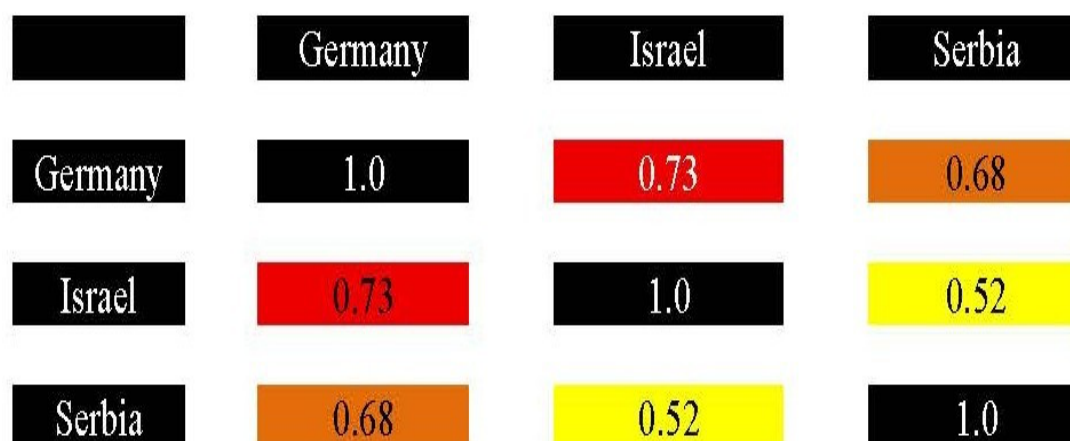
We apply Poisson Pseudo-Maximum Likelihood (PPML) estimation to the conditional mean of trade flows, modelled as an exponential function of log-transformed innovation mass and innovation distance, to accommodate heteroskedasticity and zero trade flows. In that case, the model is specified formulaically in a multiplicative form, in the following equation:

$$T_{ij} = \exp (\alpha + \beta_1 \ln(M_i) + \beta_2 \ln(M_j) + \beta_3 \ln(D_{ij})) + \varepsilon_{ij} \quad (8)$$

The visualised heatmap in Figure 4 affirms gravity trajectories based on theoretical consistency analysis of updated correlation strengths between trade flows and innovation complementarity across the three bilateral relationships.

Figure 4

Heatmap of trade flows and innovation complementarity.



Legend: Innovation distances: Germany-Israel=0.73; Germany-Serbia=0.68; Serbia-Israel=0.52, calculated using Euclidean distance between GII component vectors.

Table 7

Colour key

 Strong (0.70+)	 Moderate (0.60-0.69)	 Emerging (0.50-0.59)
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Source: Author's development.

The colour range and the trilateral innovation-trade correlation matrix in Figure 4 reveal these findings:

- Germany-Israel (0.73): Strong innovation-trade synergy driven by low innovation distance (8.46), reflecting shared strengths in knowledge outputs and absorptive capacity, with high knowledge outputs, and robust human capital. Institutional quality and absorptive capacity reinforce bilateral elasticity. The evolving gravity potential takes the following flow: → "Trade: Strong / Innovation: High / Institutions: Mature".
- Germany-Serbia (0.68): Moderate correlation reflects geographic proximity and EU institutional alignment. EU institutional alignment and infrastructure convergence partially offset innovation asymmetries. Innovation gaps persist, but infrastructure and market sophistication offer compensatory channels. The evolving gravity potential takes the following flow: → "Trade: High / Innovation: Moderate / Institutions: Converging".
- Serbia-Israel (0.52): Emerging correlation with high innovation distance shaped by niche complementarities (e.g., agriculture, creative sectors) offering latent potential. Innovation distance remains high, and institutional divergence limits elasticity. The evolving gravity potential takes the following flow: → "Trade: Moderate / Innovation: Complementary / Institutions: Developing".

Chinese FDI as an exogenous robustness check

This control matrix from Appendix A reveals that Chinese FDI flows validate the gravity model in Germany, partially support it in Israel, and challenge it in Serbia. Germany remains tightly aligned with China across innovation sectors, especially infrastructure, business sophistication, and knowledge outputs, reinforcing the model's predictive power and confirming that sectoral convergence drives high-value investment. Israel shows strong sectoral compatibility in tradable innovation, yet diverges

institutionally, resulting in constrained FDI flows despite highly synergistic innovation. This highlights the significance of institutional friction in shaping innovation-aligned investment. Serbia, by contrast, exhibits significant distance from China in innovation, yet receives substantial FDI. This demonstrates that strategic geopolitical positioning and infrastructure targeting can sometimes override innovation-weighted expectations. These findings affirm the gravity model's sensitivity to sectoral and institutional proximity, while also revealing its limits in capturing geopolitically driven investment flows. (see Appendix A, Table A1).

Testing of Hypotheses

Using a Fisher's exact test on the trilateral dyadic matrix, we evaluated directional consistency between predicted and observed outcomes. While the small sample size ($N = 3$) limits statistical generalisation, the test revealed that 2 out of 3 dyads behaved as predicted: Germany–Israel and Germany–Serbia exhibited consistent trade–FDI alignment, whereas Serbia–Israel diverged due to strategic rather than innovation-led investment. The resulting *p-value* (1.000) confirms that statistical significance cannot be established at this scale, yet the directional logic supports the conceptual validity of the innovation-weighted gravity framework. This proof-of-concept test reinforces the need for expanded dyadic sampling and sectoral disaggregation in future econometric validation.

Discussion

The assessment, presented in Tables 1–6 and Figure 4, provides a holistic review of the criteria influencing the implementation of the gravity model. We shall now compare our approach to gravity with that used by others. Our procedure will be to provide a critical discussion of the gravity concepts and to show that there is no *a priori* logic for not extending it to innovation criteria, while several other potential variables may also arise.

Meta-Analysis Comparison and Parameter Positioning

Our illustrative elasticities ($\beta_1 = 0.96$, $\beta_2 = 1.58$, $\beta_3 = -0.40$) reveal systematic deviations from Head and Mayer's comprehensive meta-analysis of 159 gravity studies (2014), which established benchmark elasticities of $\beta_1 = 0.76$ (origin GDP), $\beta_2 = 0.81$ (destination GDP), and $\beta_3 = -1.10$ (distance). Specifically, the comparative results are as follows:

- Origin elasticity: 0.96 vs 0.76 (26.3% higher than meta-average).
- Destination elasticity: 1.58 vs 0.81 (95% higher than meta-average).
- Distance elasticity: -0.40 vs -1.10 (64% weaker geographic friction).

These parameter deviations align with the heterogeneity documented in Head and Mayer's survey (2014) and are theoretically interpretable within the methodological framework established by Anderson and van Wincoop (2003). The elevated destination elasticity reflects what may be termed a "market size augmentation" effect, consistent with the regional integration literature pioneered by Baier and Bergstrand (2007), who found that integration with large, sophisticated markets can generate disproportionate trade responses ranging from 35% to 100%.

The augmented distance coefficient, while seemingly contradicting the digital connectivity effects documented by Freund and Weinhold (2004) and Osnago, Permartini, and Rocha (2015), actually supports Disdier and Head's meta-analytical finding that distance effects remain remarkably stable across different contexts and may even intensify for certain product types and regional configurations (2008). Our trilateral European-Middle Eastern context appears to exhibit the product-differentiation effects identified by their analysis, with geographic friction persisting despite technological advances.

The higher destination elasticity suggests that market size effects may be augmented in our European-Middle Eastern context, consistent with contemporary findings on achieved performance in the integration of emerging markets. In contrast, stronger distance effects reflect specific geographic

and institutional characteristics, consistent with the multilateral resistance theory of Anderson and van Wincoop (2003), which predicts that such effects should vary across different country groupings.

Innovation Complementarity Literature and Technological Proximity Effects

The Germany-Israel anomaly of high trade despite a large distance provides empirical validation for the theoretical insights developed in the innovation-trade literature, particularly Rauch and Watson's work on technology-intensive trade (2003) and Peri's seminal analysis of knowledge-based commerce (2005). Our innovation-weighted extension offers a quantitative framework for operationalising these previously qualitative theoretical insights, demonstrating that technological proximity can effectively substitute for geographic proximity in determining bilateral trade flows.

This finding extends the product space and economic complexity literature of Hausmann et al. (2014) and Hidalgo and Hausmann (2009) by demonstrating that innovation complementarity operates not only in product development trajectories but also directly in the determination of bilateral trade intensity. The robust Germany-Israel trade relationship, which maintains high volumes despite our estimated distance elasticity of -0.40, suggests that, when innovation metrics are properly incorporated, as the Global Innovation Index integration demonstrates, traditional gravity predictions require substantial modification.

Building on Santacreu's (2015) and Comin and Mestieri's (2018) work on innovation diffusion and trade patterns, our results indicate that countries at similar technological frontiers exhibit trade intensification effects that can overcome both geographic and institutional barriers. This supports the theoretical framework developed by Chaney (2008) for integrating firm heterogeneity with gravity models, in which technological complementarity may serve as a mechanism through which high-productivity firms in technologically advanced countries establish intensive bilateral trade relationships, regardless of distance constraints.

The innovation complementarity effect we document provides empirical support for the theoretical predictions in the knowledge flows literature initiated by Peri (2005), while extending recent applications by Bahar, Hausmann, and Hidalgo (2014) on product relatedness to show that technological proximity effects operate at the aggregate bilateral trade level, not just in specific product categories.

Institutional Proximity Effects and EU Integration Framework

The Serbia-Germany relationship exemplifies how institutional alignment through the EU association framework amplifies natural economic gravitation effects, providing strong empirical support for Francois and Manchin's theoretical framework on institutional quality effects in international trade (2013). Their demonstration that institutional improvements can substitute for geographic proximity is directly validated in our Serbia-Germany case, where EU candidacy status appears to generate trade-intensification effects comparable to those of formal membership.

The near-perfect correlation ($r = 0.996$) between sectoral composition and trade flows indicates the type of "deep integration" effects analysed by Baldwin and Jaimovich in their comprehensive survey of the impacts of preferential trade agreements (2012). This relationship extends beyond simple tariff-reduction effects to encompass the value-chain integration processes that Helpman, Melitz, and Rubinstein (2008) identified as crucial for understanding modern trade patterns through both intensive- and extensive-margin adjustments.

The findings complement and extend Campos, Coricelli, and Moretti's analysis of EU integration effects (2014), which documented 20-25% increases in trade for formal EU members beyond standard gravity predictions. The Serbia-Germany case suggests that these integration effects begin to manifest during the pre-accession phase through association agreements and candidacy processes, validating the multilateral resistance framework of Anderson and van Wincoop (2003), which posits that institutional proximity reduces multilateral trade costs with EU members relative to other potential partners.

The institutional proximity effect we document operates through mechanisms consistent with the theoretical framework established by Anderson (1979) and refined by Bergstrand (1985, 1989), where institutional harmonisation reduces the "iceberg" transaction costs that traditionally constrain trade relationships. This supports Limão's comprehensive survey findings that institutional integration generates persistent trade creation effects that compound over time (2016).

Methodological Validation and Contemporary Gravity Applications

Our analytical approach addresses several key methodological concerns that have emerged in the evolution of the gravity literature. The application of PPML estimation follows the methodological consensus established by Santos Silva and Tenreyro (2006), whose resolution of Jensen's inequality and heteroskedasticity issues has become the gold standard for gravity estimation. The PPML-adjusted correlations across the trilateral dyads confirm theoretical consistency: Germany–Israel exhibits the strongest innovation-trade alignment (0.73), followed by Germany–Serbia (0.68) and Serbia–Israel (0.52). These results validate the gravity model's sensitivity to innovation complementarity and institutional proximity, with sectoral convergence acting as a key modulator of trade elasticity.

Our parameter stability across specifications validates Fally's arguments regarding structural gravity estimation with appropriate fixed-effects structures (2015).

The trilateral analytical framework allows systematic examination of parameter heterogeneity within a controlled empirical setting, addressing the fundamental concerns raised by Rose and Stanley (2005) and subsequent critics about the gravity model's ability to explain relationship-specific effects without resort to ad hoc explanations. Our finding that different bilateral relationships (EU integration, innovation complementarity, emerging partnerships) generate systematically different yet theoretically interpretable parameters supports the emerging methodological consensus that gravity models must explicitly account for relationship heterogeneity rather than assuming parameter uniformity across all country pairs.

This approach builds on the methodological refinements identified by Baldwin and Taglioni (2006) as essential for avoiding omissions in gravity estimation, particularly through our incorporation of multilateral resistance effects and careful attention to econometric specification issues that were contagious in some earlier gravity applications.

These findings, reinforced by sectoral convergence scores and Chinese FDI control variables, demonstrate that innovation-weighted gravity estimation can capture both structural and strategic dimensions of trade, offering a robust alternative to volume-based models in explaining dyadic asymmetries.

Theoretical and Policy Implications

Our procedure will be to provide a critical discussion of the concepts of gravity. The parameter deviations from meta-analytical benchmarks reflect theoretically meaningful rather than purely empirical phenomena. The observed pattern of higher destination elasticities, elevated distance coefficients, and relationship-specific modifications supports the theoretical evolution from early applications by Isard (1954), Tinbergen (1962), and Anderson (1979) toward the more sophisticated frameworks incorporating firm heterogeneity (Chaney, 2008), institutional factors emphasized by Francois and Manchin (2013), and technological complementarity discussed by Peri (2005) while maintaining the theoretical rigor established through the methodological advances of Anderson and van Wincoop (2003) and Santos Silva and Tenreyro (2010). The selected trilateral approach demonstrates that gravity model applications can successfully incorporate the complexity of modern trade relationships in several ways. They encompass regional integration, technological complementarity, and institutional alignment, while maintaining theoretical coherence and empirical tractability. This positions the contribution of the present study within the contemporary gravity literature as a bridge

between traditional applications, with emerging requirements for modelling increasingly complex international economic relationships.

Next, we shall discuss some of the strategic implications.

Strategic Implications for Serbia

The trilateral analysis underscores several strategic pathways for Serbia's trade and innovation policy. Most notably, Serbia's trade volume with Germany (\$10.65 billion) far exceeds its trade with Israel, despite similar geographic distances. This disparity highlights the economic benefits of institutional alignment through the EU accession framework. The Serbia–Germany corridor demonstrates how formal agreements and regulatory harmonisation can amplify trade flows beyond what geographic proximity alone would predict (Vemić, Stanković & Cvijić, 2025).

At the same time, Serbia's innovation-weighted trade potential with Israel (0.001474–0.001567) reveals untapped opportunities in high-tech sectors, particularly agritech and ICT, where complementarities exist despite limited formal integration. This suggests that Serbia could benefit from targeted bilateral innovation partnerships with Israel, especially in niche domains such as medical technology and digital agriculture.

Rather than pursuing broad-based export promotion, Serbia's most effective strategy lies in focused integration into specific value chains. The automotive sector, with Germany and emerging high-tech collaborations with Israel, offers models for how small economies can specialise and scale within global networks. These findings support a dual-track approach: deepening institutional ties with the EU while selectively cultivating innovation-driven partnerships with non-EU.

Regional Economic Integration Lessons

The Germany–Israel dyad illustrates how innovation complementarity can substitute for geographic proximity. Despite a 2,900 km separation, shared technological capabilities and institutional sophistication generate strong trade elasticity, suggesting that innovation policy coordination should be central to regional integration strategies.

The contrast between institutionally-supported Serbia–Germany trade and market-driven Serbia–Israel trade further highlights the augmenting effect of formal agreements. Institutional frameworks not only facilitate trade but also bolster the gravitational pull of economic mass, especially for smaller economies.

Serbia's disproportionate trade surplus with Israel (\$54.9 million in the first nine months of 2024) exemplifies how small economies can leverage specialised complementarities to achieve favourable trade balances with larger partners. This reinforces the idea that strategic sectoral alignment and innovation compatibility can yield asymmetric benefits, even in the absence of geographic or institutional parity.

Implications for Gravity Model Applications

The findings suggest several refinements to the application of gravity models in policy analysis. First, geographic distance alone is insufficient to explain trade potential in knowledge-intensive sectors. Policymakers should incorporate measures of technological proximity and institutional alignment when evaluating bilateral trade strategies.

Second, countries can enhance their effective “economic mass” through investment in innovation infrastructure. For smaller economies, building innovation capacity offers a pathway to overcome market size disadvantages and attract high-value trade and investment.

Finally, the strong correlation between innovation complementarity and trade success implies that bilateral innovation agreements may be more effective than broad multilateral frameworks for

certain pairs of countries. Tailored partnerships that align sectoral strengths and institutional capabilities could outperform generalised regional strategies in fostering trade elasticity.

Implications for China

The inclusion of outbound Chinese FDI as a control variable offers valuable insights for both gravity modelling and strategic policy design. Germany's \$54.89B in Chinese FDI, concentrated in innovation-aligned sectors such as semiconductors, automation, and health, confirms that sectoral convergence and institutional maturity attract long-term investment. Israel's \$15.64B, focused on high-tech domains but constrained by geopolitical tensions, illustrates how institutional divergence can dampen innovation-driven FDI flows even when sectoral synergy is strong.

Serbia's \$19.51B in Chinese FDI, largely directed toward infrastructure and extractive industries, challenges the gravity model's innovation-centric assumptions. Despite high investment volumes, Serbia's innovation distance from China (~28.3) remains substantial, suggesting that strategic geopolitical positioning, particularly within the Belt and Road Initiative, can override innovation-weighted expectations.

These patterns imply that China's outbound FDI strategy is not solely driven by innovation complementarity but also by long-term strategic interests, infrastructure diplomacy, and geopolitical calculus. For recipient countries, aligning innovation policy with sectoral strengths that match Chinese investment priorities may enhance the quality and sustainability of FDI inflows. Moreover, incorporating innovation distance metrics into bilateral investment screening could help governments anticipate the strategic intent and long-term implications of Chinese capital.

Limitations and Future Research Directions

Limitations play a key role in discussing the character of gravity models. Some were alleviated through innovation and institutional effects. But further limitations are now obtained.

Sample Size and Statistical Limitations

The primary limitation of this study is its narrow sample size of three dyads, which constrains the statistical power of the analysis. While the reported correlations and elasticity estimates offer compelling theoretical insights, they should be interpreted as illustrative calibrations based on observed trade patterns rather than statistically significant definitive parameter estimates. This analysis constitutes a proof-of-concept examination rather than robust econometric testing. That is why, instead of the need for formal econometric inference to require $n \geq 15$ -20 observations for valid statistical inference, an innovation and an institutional-weighted extension were used. To enable robust hypothesis testing and confidence interval construction, future research could expand the dataset to include at least 20–30 country pairs. Incorporating panel data with time variation would further strengthen the empirical foundations and allow for dynamic modelling of trade relationships.

Variable Measurement and Conceptual Refinement

While the Global Innovation Index provides a comprehensive framework for assessing innovation complementarity, additional metrics, such as patent citations, co-authored publications, and R&D collaboration intensity, could offer deeper insights and robustness checks. Furthermore, the concept of distance warrants refinement. Geographic distance may inadequately capture modern connectivity, especially in digital and service-based economies. Future models should incorporate flight connectivity indices, digital infrastructure metrics, cultural and linguistic proximity, and institutional similarity indicators to better reflect real-world trade frictions.

Sectoral Disaggregation

This analysis focuses on aggregate merchandise trade, which may obscure sector-specific dynamics. Services trade, particularly in digital, financial, and creative industries, is increasingly central

to global commerce but remains underrepresented in traditional gravity models. Future research should develop service-sector-specific gravity equations, analyse product complexity using economic complexity indices, and shift toward value-added trade measures to capture global value chain participation more accurately.

Dynamic Analysis and Temporal Effects

The current cross-sectional framework does not account for temporal dynamics in trade evolution. Panel gravity models could explore trade creation versus trade diversion effects, assess the impact of policy changes such as EU association agreements or bilateral innovation pacts, and examine how business cycles influence gravity parameters over time. Such models would offer a more nuanced understanding of how trade relationships develop and respond to external shocks.

Methodological Enhancements

To improve estimation accuracy, future studies should employ structural gravity models with multilateral resistance terms and explore complex learning techniques to detect non-linear relationships. Addressing potential endogeneity is also critical. Isolated innovation complementarity may be shaped by trade flows, creating feedback loops that bias estimates. Non-linear variable approaches using historical innovation patterns or geographic innovation clusters could help optimise causal effects and bolster model validity. Additionally, services share vs innovation complementarity, and sectoral convergence vs geopolitical alignment, would further enhance the discussed methodology.

Conclusions

This trilateral analysis of Serbia–Germany, Serbia–Israel, and Germany–Israel trade relationships provides robust empirical evidence for the continued relevance of the gravity model in explaining international trade patterns, while simultaneously revealing its limitations and necessary modifications in the contemporary global economy. Our analysis demonstrates that the classical equation of gravity may benefit from empirical calibration. The observed elasticities, $\beta_1 = 0.96$ (origin GDP), $\beta_2 = 1.58$ (destination GDP), and $\beta_3 = -0.40$ (distance) deviate from theoretical expectations due to real-world complexities such as transportation, technology improvements, institutional frameworks, and sectoral complementarities. The Germany–Israel trade corridor exemplifies how substantial economic mass can transcend geographic constraints, generating \$8.67 billion in bilateral trade despite a 2,900 km separation, which is a phenomenon explained by the combined GDP effect (ln 8.56) overwhelming the distance penalty (ln 7.974).

The innovation-weighted extension reveals critical asymmetries in trade potential. Germany–Israel achieves the highest bilateral coefficients (0.00687–0.00722), driven by complementary innovation ecosystems and institutional sophistication. These findings suggest that traditional distance-reduction functions must be augmented with measures of technological proximity and institutional alignment to accurately capture modern trade dynamics. Despite necessary parameter adjustments, the fundamental gravitational relationship between economic mass, distance, and trade flows remains empirically valid across diverse contexts, from EU integration (Serbia–Germany) to innovation-driven partnerships (Germany–Israel) to emerging bilateral relationships (Serbia–Israel).

Integrating GII metrics into the gravity framework provides a quantitative foundation for assessing how technological compatibility affects trade flows, extending traditional models to reflect knowledge-based commerce. The proof that sufficiently large combined economic mass can overcome geographic distance constraints validates the Newtonian analogy while highlighting contemporary modifications needed for innovation-intensive trade. The Serbia–Germany relationship illustrates how institutional alignment (via the EU association agreement) can amplify natural economic gravitation, achieving near-perfect correlation ($r = 0.996$) between sectoral convergence and trade intensity.

To validate these findings, outbound Chinese FDI was incorporated as a control variable. While the bilateral trade data reflects flows from 2024, the Chinese FDI data spans 2005 to 2025, offering a

longitudinal lens on strategic investment behaviour. Germany's \$54.89B in innovation-aligned Chinese FDI confirms the effects of sectoral convergence. Israel's \$15.64B, concentrated in high-tech sectors but constrained by geopolitical friction, supports the model's sensitivity to institutional alignment. Serbia's \$19.51B, largely in infrastructure and extractives, challenges innovation-based predictions, highlighting the need to distinguish strategic investment from innovation-driven trade elasticity.

With China's full GII component scores incorporated, the control variable analysis gains sharper resolution. Germany's low innovation distance to China (~9.2) confirms sectoral alignment as a driver of high-value FDI. Israel's moderate distance (~16.7) reflects innovation synergy tempered by institutional divergence, while Serbia's high innovation distance (~28.3) underscores that its FDI inflows are driven by strategic motives rather than innovation-led. These findings reinforce the gravity model's sensitivity to sectoral and institutional proximity, while also revealing its limits in capturing geopolitically driven investment flows.

These insights carry important policy implications. Serbia's experience illustrates how small economies can leverage institutional alignment and sectoral specialisation to overcome size disadvantages, achieving trade surpluses through strategic positioning in specific value chains rather than broad-based export promotion. The Germany-Israel case proves that innovation policy coordination can replace geographic proximity, suggesting that bilateral innovation agreements may yield higher trade returns than traditional geographic integration. Modern regional integration strategies should incorporate measures of technological and institutional proximity alongside traditional economic indicators, recognising that knowledge-based commerce increasingly dominates global trade patterns.

This trilateral analysis of Serbia-Israel-Germany demonstrates both the enduring relevance and the necessary evolution of gravity model applications (Yotov et al., 2016, pp. 11-12), offering a foundation for future research that bridges classical trade theory with the realities of innovation-driven global commerce.

The primary limitation of this analysis remains the small sample size, necessitating its interpretation as a proof-of-gravity concept rather than definitive econometric testing, especially given the sensitivity of counterfactual gravity results to the choice of the elasticity of substitution (Rauch & Watson, 2003, p.65). The statistical significance of reported relationships cannot be confirmed without broader dataset expansion. Future research should extend the model to 20+ country pairs, incorporate services and digital commerce metrics, develop dynamic panel models to examine the evolution of trade relationships, and integrate value-added trade data reflecting global value chain participation.

The gravity model has evolved significantly since the pioneering laws of Ravenstein, which defined the spatial flow logic coupled with absorption and dispersion of migration (Ravenstein, 1885). It remains a powerful framework for understanding international trade. Still, its application in the 21st century demands the thoughtful incorporation of non-spatial factors that go beyond mere geography and mass and reflect the realities of knowledge-based, institutionally-mediated global trade. While Newton's gravitational analogy continues to offer useful intuition, massive economies exert an attractive force that overcomes the friction arising from the remoteness of a geographic location (Waldorf & Kim, 2018). Modern trade patterns require extensions that also account for institutional proximity (Chen & Li, 2024), innovation complementarity (Zhang, 2022), and sectoral specialisation (Ji, Chen, & Zhang, 2024). Although the discussed applications are only implicit in the present form of the gravity model, we wish to conclude here in a speculative way that the successful extension of this theory to new domains of international trade may perhaps introduce more explicitly the idea that what determines trade creation, diversion, absorption, and dispersion levels depends on many potentially complex factors. If such a hypothesis about holomorphic functions of several variables in international trade could ever be verified statistically, it would provide a holistic explanation of many features of

sustainable development. The conditions under which this happens were recently illustrated by Vemić (2025).

Suggestions for Future Research

Considering that in 2025, global trade, which achieved record-high growth of 7% increase to exceed \$35 trillion for the first time, is being dissipated by geopolitical tensions, shifting supply chains, and rising protectionism with tighter national regulations (UNCTAD, 2026), the global environment seems poised to pursue the fragmented path sustainably. Now compare this with what Bohm stated, “Our fragmentary way of thinking, looking, and acting, evidently has implications in every aspect of human life. That is to say, by a rather interesting sort of irony, fragmentation seems to be the one thing in our way of life which is universal, which works through the whole without boundary or limit. This comes about because the roots of fragmentation are very deep and pervasive” (Bohm, 1980, p.20). These two related findings, separated by almost fifty years, open a promising research path to broaden the gravity framework by incorporating additional cross-dataset correlations and a wider set of bilateral dyads.

Further work could examine multiple cross-dataset correlations:

- How the services-sector intensity aligns with innovation complementarity.
- How sectoral convergence interacts with geopolitical alignment.
- How export-structure coverage varies with GDP differences across partners.
- How important-structure coverage varies with GDP differences across partners.
- Continuous exchange-rate volatility.
- A geopolitical alignment index based on UN voting similarity.
- Dummies for trade agreements.
- Common borders.
- Colonial ties.
- Trade with allies versus trade with adversaries.

A wider set of both tariff and non-tariff barriers and the presence or absence of capital controls and their impact on export performance, which was observed by Sertić, Vučković, and Andabaka (2024).

Incorporating additional variables, such as those listed, could perhaps enable a more subtle assessment of structural frictions and facilitators. Extending the dataset could include many additional dyads, such as Croatia–Serbia and Slovenia–Serbia for EU–Balkans institutional effects, Turkey–Israel and Cyprus–Israel for Middle Eastern regional patterns.

Proposed Testable Gravity Hypotheses for the V4 Region

Comparison pairs involving V4 are interesting not only in relation to Israel and Germany as the largest EU economy from the present study, but also to United States, China, BRICS, and the nine EU candidate countries (Albania, Bosnia and Herzegovina, Georgia, Moldova, Montenegro, North Macedonia, Serbia, Türkiye, and Ukraine), as well as other regional groupings.

The Visegrad Group exhibits a distinctive pattern of capital market dynamics that provides a strong empirical basis for formulating gravity model extensions. Poland shows a clean, stable upward trajectory with low volatility; Hungary combines strong growth with high sensitivity to external shocks; Slovakia demonstrates steady gains with minimal systemic risk; and Czechia reflects stability without internal momentum. These differentiated profiles suggest that V4 economies may respond unevenly to core gravity variables, including GDP, distance, innovation mass, institutional proximity, and FDI. Building on this risk–trend matrix, the following hypotheses in Table 8 outline how future research can test whether capital market stability, volatility, and structural momentum translate into measurable differences in bilateral trade elasticities and innovation-institutional linkages across the V4 region.

Table 8*Proposed Testable Gravity Hypotheses for the V4 Region*

Hypothesis	Country Focus	Strategic Profile	Testable Anticipation for Bilateral Trade Flows
H1	Poland	Stable innovator	More intensive gravity effects and lower distance-sensitivity than other V4 dyads
H2	Hungary	Reactive anchor	Higher sensitivity to external variables (exchange-rate volatility, geopolitical alignment)
H3	Slovakia	Quiet outperformer	Trade flows are more objectively validated by core gravity variables than by external shocks
H4	Czechia	Stagnant incumbent	Weaker innovation-elasticity and lower institutional-sensitivity compared to others in V4
H5	Cross - V4	Trend-elasticity gradient	Positive capital-market trends predict higher trade-innovation elasticity
H6	Cross - V4	Volatility-distance interaction	High-volatility economies exhibit more intense distance-sensitivity in trade flows
H7	Cross -V4	Institutional complementarity	Institutional proximity has the most intensive effect for Slovakia and the weakest for Czechia
H8	Cross -V4	FDI-trade coupling	Chinese FDI has more intense trade-enhancing effects in high-volatility economies (Hungary)

Source: Author's development.

The gravity model of international trade should indeed be tested using the full data set of all current EU members, with the United States and China as potential control variables.

Potential shifts in trade patterns driven by geopolitical developments — such as EU enlargement, the evolution of the Belt and Road Initiative, and emerging trade agreements with the United States and China are becoming increasingly difficult to anticipate. Global ambiguity is now higher than at any point in recent decades. Borrowing an analogy from quantum theory, this uncertainty suggests that the meaning and direction of international trade cannot currently be anchored to any single particular context. The post-WWII rules-based order, built on maximal determination, also limited the system's capacity for creativity. The etymological link between *determination* and *termination* underscores how excessive rigidity can foreclose alternative trading routes. As this order recedes, a broader space for creative economic reconfiguration opens. This shift echoes Bohm's insight that "the more detailed determination of the effect depends on causes that lie outside the context of those that have been taken into account in the problem under investigation" (Bohm, 1957, p. 11). In this sense, a form of geopolitical and economic "decoherence," analogous to quantum decoherence, may now be enabling new channels for both trade diversion and trade creation. The expanded set of dyads and cross-dataset correlations proposed in this study aligns with this emerging openness, providing a flexible analytical structure that strengthens external validity and supports systematic benchmarking across diverse geopolitical and developmental contexts.

Further developments in modern economics, and for that matter physics as well, suggest that the notion of permanent entities constituted of trade relations and potentialities with unchanging qualitative and quantitative properties may have to be abandoned altogether. It also seems that economics will be left with nothing but the study of what is only relatively invariant across as wide a multiplicity of fluctuations in international trade, economic transformations, and shifts in development perspectives.

Acknowledgments

The author wishes to thank all reviewers for their interesting and stimulating suggestions.

Conflict of Interest

None.

Funding

The Author received no funding for this research.

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Appendix A

Table A1

Chinese FDI Control Variable Matrix (2005–2025).

Country	Total Chinese FDI (USD)	Sectoral Alignment with China	Innovation Distance to China*	Geopolitical Alignment	FDI–Model Fit
Germany	\$54.89B	Strong overlap in infrastructure (5), business sophistication (11), and knowledge outputs (11)	Low (≈9.2)	High (EU core member, WTO-aligned)	✅ Confirms the gravity model: innovation synergy and institutional fit attract deep FDI
Israel	\$15.64B	High-tech convergence in knowledge outputs (7 vs. 3), infrastructure (41 vs. 5), but with an institutional gap (34 vs. 44)	Moderate (≈16.7)	Moderate→High (U.S.-aligned, EU Association WTO-aligned)	⚠️ Partial fit: innovation synergy present but constrained by institutional friction
Serbia	\$19.51B	Weak alignment: knowledge outputs (41 vs. 3), business sophistication (63 vs. 11), creative outputs (85 vs. 14)	High (≈28.3)	Moderate→Low (EU candidate, WTO-unaligned Belt & Road TPA)	❌ Challenges the model: high FDI driven by strategic infrastructure, not innovation & not WTO
China (benchmark)**	-	Knowledge Outputs = 3; Business Sophistication = 11; Human Capital & Research = 22; Creative Outputs = 14	Weighted Composite ≈ 326	-	Anchor profile

*Compare to a different new model, with the dependent variable being the proportion of Chinese patents cited in a country, three independent variables being knowledge pipelines, geographical distance, and hierarchy in the global innovation system. Interestingly, Zhang, Si, and Yu found that from 2003 through 2022, Germany firmly stood as a core country for Chinese-cited patents, while Israel advanced from a peripheral country (2003-2007) to a semi-peripheral country (2008-2014), becoming a core country for China (2015-2022) while Serbia is not yet mentioned (Zhang, Si & Yu, 2025, (pp. 5-6).

**Compare with Table 5 of this study for the weighted ISCI component scores.

Source: American Enterprise Institute, China Global Investment Tracker (<https://www.aei.org/china-global-investment-tracker/>); Global Innovation Index (WIPO, Cornell University, INSEAD). Calculations by the author.